

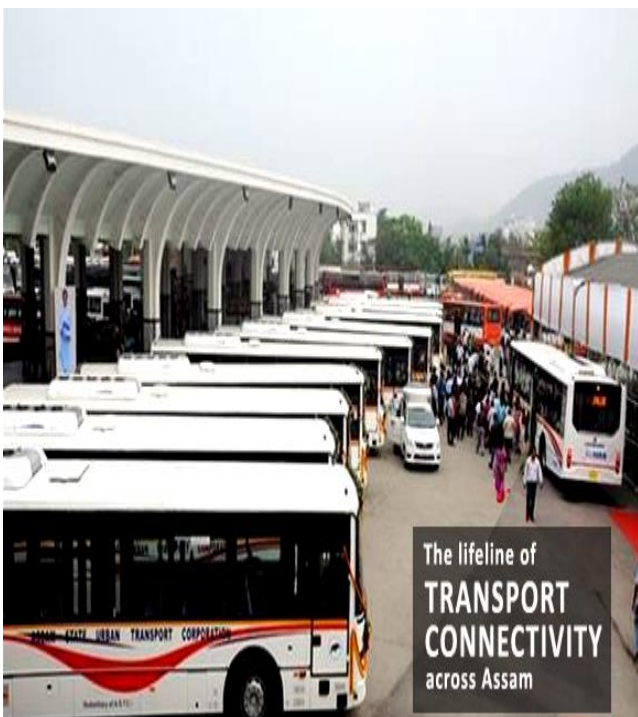


OFFICE OF THE MANAGING DIRECTOR
ASSAM STATE TRANSPORT CORPORATION
PALTANBAZAR, PARIBAHAN BHAWAN, GUWAHATI-781038

Assam State Transport Corporation *Progress through Partnership for better Services*

Expression of Interest

**For Operation of Tyre retreading plants (ELGI electric) of ASTC
located at Rupnagar Guwahati, DWS Tezpur, DWS Jorhat**



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DISCLAIMER

1. Though adequate care has been taken in the preparation of this Expression of Interest Document (Eoi document), the Bidder should satisfy themselves that the Document is complete in all respects.
2. Neither ASTC nor their employees make any representation or warranty as to the accuracy, reliability or completeness of the information in this EOI document. Each prospective Bidder should conduct their own investigations and analysis and check the accuracy, reliability and completeness of the information in this EOI document and obtain independent advice from appropriate source before submission of this EOI document.
3. Neither ASTC nor their employees will have any liability to any prospective Bidder or any other person under the law of contract, for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI document.
4. ASTC reserves the right, without any obligation or liability, to accept or reject any or all of the Eols, at any stage of the process, to cancel or modify the process, or any part thereof, or to vary any of the terms and conditions, at any time, without assigning any reason whatsoever.
5. ASTC reserves the right to modify or amend or add to any or all of the provisions of this EOI document or cancel the present Invitation and call for fresh Invitations.
6. Neither ASTC nor their employees will have any liability in case of non-receipt of any correspondence from them to the bidders due to the postal delays.
7. The applicable laws for the purpose are the laws of India. Courts of Guwahati will have jurisdiction concerning or arising out of this EOI document.
8. The Pre-RFP Meeting being conducted by ASTC is to disseminate information about the project and exchange ideas; and is not a pre-qualification for participating in the bid. The bidding for the project will take place through a single-stage system which will include a public advertisement inviting Technical and Financial proposals with the Request for Proposal document being downloadable from the ASTC website.
9. The bidders are expected to know the relevant rules and regulations of the respective local authorities concerning the site and building-byelaws and City Development Plan.

ABBREVIATIONS

- EOI: Expression of Interest document
- GoA: Government of Assam
- GoI: Government of India
- ASTC: Assam State Transport Corporation
- LM: Lead Member
- RFP: Request for Proposal

SCHEDULE OF BIDDING PROCESS

The indicative timetable for development of this project is as follows:

Activity	Scheduled Date
Date of issue of EOI	09 Aug, 2018
Last date for downloading EOI	28 Aug, 2018
Last date for receiving the queries / requests for clarification	20 Aug, 2018
ASTC's response to the queries	28 Aug, 2018
Submission of EOI document	Till 5 PM on 29 Aug, 2018
Pre-RFP meet	11:30 AM on 30 Aug, 2018 at the Meeting Hall, ASTC, Parivahan Bhawan.

INTRODUCTION

1.1 Objective

Expression of Interest (EOI) are invited from Entrepreneurs/firm to operate the Tyre retreading plants located at Rupnagar Guwahati, DWS Tezpur, and DWS Jorhat. The interested bidders are requested to visit the above mentioned three proposed sites. A pre- RFP meeting has been scheduled on **30.08.2018** at 11.30 A.M in the Meeting Hall of ASTC for discussions on the project including the proposed implementation model, options for revenue generation for the selected developer, concession period etc.

1.2 Project Background

Assam State Transport Corporation offers Reliable, Safe, dependable and Comfortable passenger service. Bus Services of ASTC covers rural and hilly roads, highways as well as city roads across the state. Besides, it provides Interstate Transport Services to the neighboring states as well.

ASTC operates a fleet of 852 buses including Hi-Tech Luxury (AC/Non AC) buses for long distances and Hi-Tech semi and mini deluxe bus services for city and rural areas. There are also many private buses operating under ASTC. In 2013, the corporation mooted a proposal to implement a Global Positioning System-based tracking system to ensure efficient city services.

ASTC also owns 3 Tyre retreading plants at the following locations:

1. Rupnagar, Guwahati
2. DWS Jorhat
3. DWS Tezpur

1.2.1 About the Tyre retreading plants

The present facilities available at these 3 tyre retreading plants are as follows:

Name of the Plants	Specification (Curing Chamber)	Area cover Sq. Ft.(Approx.)	Number of Employees	Other Facilities
CWS, Rupnagar	Model 104/60	2800	12	25 KW generator present
DWS, Jorhat	Model 102/60	2500	8	62.5 KW generator present
DWS, Tezpur	Model 104/60	2000	3	NA

The particulars of the machines available each of the 3 tyre retreading units are as follows:

1. Generators(not available at DWS Tezpur)
2. Curing chamber(ELGI Electric)
3. Expander machine
4. Tread building machine
5. Tyre buffer machine
6. Hand buffer
7. Vulcanization

The cost chart for Tyre retreading for different types of Tyres are as follows:

SI.No.	Type of tyres	Cost incurred by ASTC with JK Rubber(Rs.)	Market rate by private parties
1	1000 x 20	3500/-	5000/-
2	900 x 20	3200/-	4500/-
3	825 x 20	3000/-	4000/-

Pre-Qualification Criteria

- The bidder should have at least **5 years** of experience in the Tyre retreading business or other related business like vehicle spare parts and accessories. Necessary documents verified by a Gazetted officer to be attached along with the application
- The bidder should have a minimum Net worth of **INR 25 lakh**. Valid supporting documents along with a certificate from a Chartered Accountant should be enclosed with the application
- The bidder should not have been convicted for any criminal offence involving moral turpitude/ economic offences.

Scope of work/ Terms & Conditions

- The allottee should take over the entire responsibility of the setup and other operational liabilities on behalf of ASTC
- The allottee will take care of any additional installations, repair and maintenance of the plant at his own expense after taking a prior written approval from the concerned authority of ASTC. The allottee will take care of the building, structures and any other equipment in the said premises
- The allottee shall be solely responsible for and himself bear all expenses with regards to the running of the plant and shall promptly pay all electrical and water bills consumed on the said premises
- All expenses in connection with or incident to the storage, handling, sale and distribution of the products shall be borne by the allottee. The allottee shall be solely responsible for the payment of all local and other taxes in respect of the sale of the products
- It is the responsibility of the allottee to collect and dispose other waste materials properly following the required criteria laid down by the concerned authority
- All safety measures to be kept in place by the allottee
- Plant to be run directly under the supervision of the allottee and cannot be subleased or subcontracted to other parties

- The allottee will have to **utilize the current ASTC employees employed there** by offering a compensation no less than the amount offered by ASTC
- The lease agreement is for **30 years** with a provision to extend it further after expiry based on mutual agreement.
- After the expiry of the lease agreement, the workshop should be handed over to ASTC and ASTC will not be liable to pay the allottee any monetary compensation or any other payments as such.

Marking method

Type	Description	Marks
Related Experience	=5 years	20
	>5-10 years	30
	>10 years	40
Financial Strength	=25 Lakhs	10
	>25 lakhs – 70 lakhs	20
	>70 lakh	30
Direct Experience	Tyre retreading experience	20
EOI Presentation	The bidder should make a presentation during the bidders' conference	10

The bidder should score a minimum of 60 marks to qualify for the RFP stage.

Revenue Model

1. The allottee will give a fixed percentage discount on every purchase made by ASTC.
2. The allottee has to pay a fixed monthly land lease rental of Rs. 30 per sq. ft. which will be revised after every 2 years based on the current market rate at that point of time.

Award of Work

The bidder who offers the highest discount on every purchase of ASTC will be awarded the contract.

BIDDING PROCEDURE

1.3 Prospective Bidders

The Prospective Bidder may be a single entity or consortium of members not exceeding three (3) (referred to as “Bidding Consortium”) coming together to implement the projects. Bidders may choose to apply for any one of the following or for all:

1. Commercial operation of tyre retreading plant located at Rupnagar Guwahati,
2. Commercial operation of tyre retreading plant located at DWS Tezpur
3. Commercial operation of tyre retreading plant located at DWS Jorhat

PREPARATION AND SUBMISSION OF EOI

1.4 Language

The EOI and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by the Bidder with the EOI may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the EOI, the English language translation shall prevail. It should be noted that any document in foreign language, not accompanied by an English version and duly authenticated, will be liable for rejection.

1.5 Correspondence / Enquiries

All correspondence / enquiries should be submitted to the following in writing by email /post / courier:

Managing Director
Assam State Transport Corporation (ASTC)
Paltanbazar, Guwahati-781008
Phone: 0361-2739552
Email id: astc2009@gmail.com

1.6 Sealing and Marking of EOI

The envelope shall indicate the name, address and contact phone number of the Bidder (or the Lead Member in case of a Consortium). The envelope shall clearly bear the following identification:

Expression of Interest
For Operation of tyre retreading plants (ELGI electric) of ASTC located at
Rupnagar Guwahati, DWS Tezpur, DWS Jorhat

The envelope shall be addressed to:

**Managing Director
Assam State Transport Corporation (ASTC)
Paltanbazar, Guwahati-781008
Phone: 0361-2739552;**

The bidder may choose to submit its application for any one of the project or for all. This may be suitably mentioned in its letter of application placed as Annexure I.

1.7 EOI Due Date

EOI should be submitted on or before the EOI due date as set out in the Schedule for Bidding Process, at the address provided in Section 3.3 in the manner and form as detailed in this EOI Document. EOI submitted by either facsimile transmission or telex or e-mail will not be acceptable. EOI should be submitted only by Registered post/Courier only. No drop box facility is available.

1.8 Late EOI

Any EOI received by ASTC after the due time and date will be returned unopened to the Bidder.

1.9 Pre-RFP meet

Interested entities are invited to attend a Pre-RFP Meeting on 30 Aug 2018 at 11.30 A.M. at **Meeting Hall, ASTC Office, Paribahan Bhawan, Paltan Bazar, Guwahati 781008**. The meeting will review the various options/ issues in the development of the project in consultation with the prospective Private Partners.

CHECK LIST

The EOI shall accompany the following:

Letter of Application duly signed by the Authorized person on the letterhead. The details of Bidder along with the Incorporation and commencement of business certificate attested by the Authorized Person. The details to be provided as per Annexure 3 & 4.

ANNEXURE 1

FORMAT FOR LETTER OF APPLICATION

[On the Letter Head of the Bidder (in case of Single Bidder) or Lead Member

(in case of a Consortium)]

To,

Date:

**Managing Director
Assam State Transport Corporation (ASTC)
Paltanbazar, Guwahati-781008
Phone: 0361-2739552;**

Sir,

Subject: Expression of Interest for Operation of tyre retreading plants (ELGI electric) of ASTC located at Rupnagar Guwahati, DWS Tezpur, and DWS Jorhat.

Being duly authorized to represent and act on behalf of _____ (hereinafter referred to as "the Bidder"), and having reviewed and fully understood all of the requirements and information provided, the undersigned hereby express our interest For Operation of tyre retreading plants (ELGI electric) of ASTC located at Rupnagar Guwahati, DWS Tezpur and DWS Jorhat.

We confirm that we have examined the terms and conditions published in the EOI advertisement and accordingly submitting the proposal for the captioned project.

(In case of Consortium add the following paragraph)

This proposal is submitted on behalf of a Consortium comprising
(Applicant to site the name of each member).....and of which (Insert the name of lead member of Consortium) has agreed to act as lead member.

We are enclosing our EOI in Original with the details as per the requirements of the document for your evaluation.

The undersigned hereby also declares that the statements made and the information provided in the EOI is complete, true and correct in every detail and unconditional.

Yours faithfully,

(Signature of Authorised Signatory)

(Name, Title and Address of the Bidder)

ANNEXURE 2

DETAILS OF BIDDER

1. (a) Name
(b) Country of Incorporation
(c) Address of the corporate headquarters and its branch office (s), if any, in India
(d) Date of incorporation and / or commencement of business

2. Brief description of the Firm including details of its main lines of business and proposed roles and responsibilities in this Project

3. Name, Designation, Address and Phone Nos. of Authorized Signatory of the Bidder:
 - (a) Name:
 - (b) Designation:
 - (c) Name of the firm:
 - (d) Address:
 - (e) Telephone No:
 - (f) E-mail Address:
 - (g) Fax No:

4. Details of individual (s) who will serve as the point of contact / communication for ASTC within the Company
 - (a) Name:
 - (b) Designation:
 - (c) Address:
 - (d) Telephone No.
 - (e) E-mail address:
 - (f) Fax No.

5. **In case of Consortium:**
 - (a) The information above (1-4) should be provided by all the Members of the Consortium.
 - (b) Information regarding role of each Member should be provided as per table below

SI. No.	Name of Member	Role of the Member
1		

ANNEXURE 3

FORMAT FOR TECHNICAL EXPERIENCE OF THE BIDDER

Sl.No.	Particulars	Details
1	Number of years in the business	
2	Background	
3	Type of business	
4	Number of people employed	

Signature of Authorized Person

ANNEXURE 4

FORMAT FOR ESTABLISHING FINANCIAL CAPABILITY OF THE BIDDER

Format for Financial Capability of Single Bidder / Lead Member of the Consortium

Turnover

Turnover (INR Crores)		
FY 2017-18	FY 2016-17	FY 2015-16

Note:

1. The format should be provided in a CA certificate and signed by both the CA and Authorized signatory of the bidder.
2. The name and membership number of the CA should be clearly visible.

Signature of CA

Signature of Authorised Person