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ASSAM STATE TRANSPORT CORPORATION  
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Ref No.: ASTC/HO/Adv(AUTO)/EOI/CUTW/1800/17

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Sub: Response to EOI: ASTC/HO/Adv(AUTO)/EOI/CUTW/1800/17/0432

With reference to the EOI document number ASTC/HO/Adv(AUTO)/EOI/CUTW/1800/17/0432 dated 9<sup>th</sup> August 2018 related to 'For commercial operation of tyre retreading plants (ELGI electric) of ASTC located at Rupnagar Guwahati, DWS Tezpur, DWS Jorhat', the following are the responses to the queries raised by the bidders during the pre-bid meeting held on 14<sup>th</sup> September 2018 at ASTC HQ, Paltanbazar.

Sl.No	Queries	Remarks
<b>SD &amp; Associates</b>		
1	Request for Rupnagar plant to be shifted to ISBT Guwahati.	Not feasible for ASTC
2	Request for DWS Tezpur to be shifted to Mission Chariali Tezpur.	Not feasible for ASTC
<b>M/s Eastern Treads</b>		
Sl.No.	Queries	Remarks
1	Permission to evaluate condition of machinery.	Yes. The would be bidders may visit the sites and evaluate the condition of the machineries
2	Regarding remuneration for workers for each unit	Rs. 8000/- for mechanic. Rs. 11,000/- for foreman.
3	What are the additional perks given to the staff apart from their monthly salary? Like yearly bonus, P.F, Insurance etc. Are they confirmed employee of ASTC or Contract workers.	Contract workers. Hence, no perks given.

4	What does storage, handling, sales and distribution mean; storage will be inside the unit, for handling, staff is already available, Does sales mean to ASTC? And distribution means to different depot of ASTC.	ASTC tyres will be deposited by ASTC itself. For private business bidder has to do it on their own. Sales to ASTC is mandatory at the discounted rate while the bidder can sell it to private business as well. The minimum number of tyres to be sold to ASTC per month will be mentioned in the RFP. Distribution to ASTC bus depots will be taken care by ASTC.
5	What is production of each retreading unit?	In total it is around 410 tyres per month including all 3 centres.
6	How will ASTC support to increase production?	None
7	Does ASTC already have collection and deliver vehicle with driver for sales and distribution if so what is make of vehicle, Year of registration and present condition of vehicle.	No
8	Does ASTC have only the three sizes of tyres as mentioned in the EOI, are they planning to retreads tubeless 22.5 Volvo tyres for their vehicle.	As per EOI only
9	Does ASTC retreads, Vehicle running under ASTC banner.	No
10	What is the present KM ASTC is enjoying with retreads offered by JK	Not relevant for EOI. The data remains confidential.
11	Will ASTC offer entire tyre consultancy to the Allottee whom retreading unit is handed over so that CPKM can be compared with new tyres	EOI is for operating the complete units and not a Consultancy assignment. As per EOI, the allottee will run the complete operations.
12	Can the production of the entire three units can be consolidated in one unit.	No.
13	What is distance between plants located in Tezpur and Jorhat, if Rupnagar plant is taken as central location located in Guwahati?	Guwahati - Tezpur : 166kms Guwahati - Jorhat: 306kms
14	What is per unit Electricity charges?	As per prevailing APDCL commercial rate. Bidder can avail the rates from APDCL.
15	Any payments due to other departments like electricity, water supply etc.	As per EOI, allottee has to pay both the electricity and water bills.
16	Will ASTC allow participation of group of firms handling the units where contract will be offered to one firm?	Consortium is allowed but subleasing or subcontracting is not allowed
17	Payments turnaround time for tyres retreaded for ASTC	30-45 days
18	Is the monthly lease amount negotiable?	Refer Table 2
19	Can the renewal of lease rent extended to five years from two years.	Monthly lease rental agreement will be revised after every 3 years.

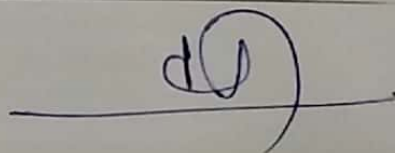
20	What is guaranteed number of tyres is expected from ASTC?	Figures to be provided at RFP. Bidders may kindly note that the discounted price would be on the cost.
<b>M/s Qadri Tyre shop</b>		
1	Area covered is 1400 sq. ft. required	As per EOI 2800 sq.ft. available
2	No. of employees required – 3	12 available as per EOI
3	Rent per sq. ft. (@30 per sq.ft. is too high)	Refer table 2
4	440 volt power supply required	25 kW generator available
5	Machinery available to retread 235/75R17.5 and 295/80R22.5 tyre sizes	As per EOI Model 104/60
6	Working hours	As per Bidder's requirement
7	Water bill	As per EOI, bidder will pay the water bill
8	No. of tyres to be retreaded	Details to be provided at RFP stage
9	Payment terms for ASTC's retread	45 days approx.

**Table 1: Cost per tyre:**

Types of tyres	Avg. cost per tyre including labour cost (Rs.)
1000 x 20	3404.4
900 x 20	3307.43
825 x 20	2782.85

**Table 2: Rental per month**

Location	Rental per sq. ft. per month (Rs.)
CWS, Rupnagar	25
DWS, Jorhat	20
DWS, Tezpur	20



(Shri Anand Prakash Tiwari, IPS)  
Managing Director, ASTC