

OFFICE OF THE MANAGING DIRECTOR ASSAM STATE TRANSPORT CORPORATION, PALTANBAZAR, PARIBAHAN BHAWAN, GUWAHATI- 781008

Date: 20 / 06/ 2022

No. ASTC/CE/07/1018/2022/154

Annexure- A of Corrigendum No. I

RFB No.: ASTC/CE/07/1018/2022/124, dated 08 /06 /2022

Hiring for Consultant for Asset Monetization Study, Commercialization Strategy, Business Plan, Specific Techno-Economic Feasibility Study, Transaction Advisory and Bid Process Management for Assam State Transport Corporation.

Sl No	Clause Reference &	Existing Clause as per RFB	Modified as		
110	Page no.	Clause as per KTD			
1	2	3	4		
1	Section 2: E.	The proposal must be submitted no later than	The proposal must be submitted no later than		
	Data Sheet	Date: 02/07/2022	Date: 18/07/2022		
	Provision 17.7	Time: 15:00 hours	Time: 15:00 hours		
	& 17.9&				
	Procurement				
	Notice				
2	Section 2: E.	An annual average turnover from consultancy of INR 41 Million and	An annual average turnover from consultancy of INR 41		
	Data Sheet	above in the last three financial years i.e. 2017-18, 2018-19, 2019-20	Million and above in the last three financial years i.e.		
	Provision 21.1,	- 2 points	2017-18, 2018-19, 2019-20 – 3 points		
	Part B,				
	Evaluation				
	Criteria- 1.ii				
3	Section 7 –		PHASE -I (to be completed in 22 weeks)		
	Terms of		The Payment Schedule for the Consultancy are as follows:		
	Reference	The Payment Schedule for the Consultancy are as follows:			
	Provision 6-				
	Payment				
	Schedule				

("KD") No.	Deliverable	% of agreement Value
1	Inception Report	2%
P	HASE I (to be completed in 12 v	weeks)
2	Submission of Monetizable	5%
	AssetsReport	
3	Submission of Options for	5%
	potential \ structures and	370
	undertaking stakeholder	
	consultation process	
4	Submission of Monetization	10%
	Plan Report	agreement Value completed in 12 weeks) of Options for structures and stakeholder crocess of Monetization of Client on Plan and ultation based chosen structure) – Start date of Transaction nancial Model aisal Report inancial and aspects of the P structure of RFP of draft agreement of Pand of Transaction of
5	Acceptance of Client on MonetizationPlan and	10%
II (Milestones		ucture) – Start date
II to referred t	in case of PPP based chosen stru o as "S"	
	in case of PPP based chosen structure of as "5" Submission of Transaction	
II to referred t	in case of PPP based chosen structure, Financial Model	
II to referred t	in case of PPP based chosen structure, Financial Model cum Appraisal Report	
No. 1 2 3 4 5 Il (Milestone ell to referred	in case of PPP based chosen structure, Financial Model cum Appraisal Report	
II to referred t	in case of PPP based chosen struction as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and commercial aspects of the	
II to referred t	in case of PPP based chosen structor as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and	18%
II to referred t	in case of PPP based chosen structors as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and commercial aspects of the approved PPP structure	18%
II to referred t	in case of PPP based chosen structors as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and commercial aspects of the approved PPP structure Submission of RFP	18%
II to referred to	in case of PPP based chosen structors as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and commercial aspects of the approved PPP structure Submission of RFP document and draft	18%
II to referred to	in case of PPP based chosen structors of as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and commercial aspects of the approved PPP structure Submission of RFP document and draft Concession Agreement	18%
II to referred to	in case of PPP based chosen structors as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and commercial aspects of the approved PPP structure Submission of RFP document and draft Concession Agreement Release of RFP and	18%

Key Deliverable	Deliverable	% of	
("KD") No.		agreement	
110.		Value	
1	Inception Report	2%	
PI	HASE I (to be completed in 22 weeks)		
2	Submission of Monetizable	5%	
	AssetsReport		
3	Submission of Options for	5%	
	potential \ structures and	370	
	undertaking stakeholder		
	consultation process		
4	Submission of Monetization	10%	
	Plan Report		
5	Acceptance of Client on MonetizationPlan and	10%	
	Investor consultation		
Phase II (Milestones	in case of PPP based chosen st	ructure) – Start date	e of
PhaseII to referred to	as "S"		
II A	Submission of Transaction	18%	
	Structure, Financial Model		
	cum Appraisal Report		
	reflecting financial and		
	commercial aspects of the		
	approved PPP structure		
II B	Submission of RFP	10%	
	document and draft		
	Concession Agreement		
II C	Release of RFP and	15%	
	draft Concession		
	Agreement to		
	bidders by Client		
II D	Assistance in conducting	10%	
	the bid processupon		
	submission of bid and		

II D	Assistance in conducting	10%
	the bid processupon	
	submission of bid and	
	assist in evaluation of	
	bids	
II E	Assistance in	15%
II E	completion of services	13%
	upon execution of	
	Agreement with the	
	concessionaire	
Phase II (Mile	stones in case of InvIT based chose	en structure) – Start
date of		
Key Deliverab		% of agreement
("KD") No.	Deliverable	Value
1	Inception Report	2%
PHASE I (to be o	completed in 22 weeks)	
2	Submission of Monetizable	5%
	Assets Report	
3	Submission of Options for	
	potential \ structures and	5%
	undertaking stakeholder	
	8	
	consultation process	
4	consultation process Submission of Monetization	10%
4	•	10%
4 5	Submission of Monetization Plan Report Acceptance of Client on	
	Submission of Monetization Plan Report	10%

	assist in evaluation of		
	bids		
II E	Assistance in	15%	
	completion of services		
	upon execution of		
	Agreement with the		
	concessionaire		
Phase II (Milesto Start date of	ones in case of InvIT based chos	sen structure) –	
Key Deliverable		% of agreement	
("KD") No.	Deliverable	Value	
110.			
1	Inception Report	2%	
PHASE I (to be co	mpleted in 22 weeks)		
2	Submission of Monetizable	5%	
	Assistance in completion of services upon execution of Agreement with the concessionaire These in case of InvIT based chosen structure) — Deliverable Inception Report The pleted in 22 weeks) Submission of Monetizable Assets Report Submission of Options for potential \ structures and undertaking stakeholder consultation process Submission of Monetization Plan Report Acceptance of Client on Monetization Plan and Investor consultation Sin case of PPP based chosen structure) — Start date of the as "S" Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and		
3	Assistance in completion of services upon execution of Agreement with the concessionaire The inception Report Submission of Monetizable Assets Report Submission of Options for potential \ structures and undertaking stakeholder consultation process Submission of Monetization Plan Report Acceptance of Client on Monetization Plan and Investor consultation si in case of PPP based chosen structure) – Start date of to as "S" Submission of Transaction 18% Structure, Financial Model		
	potential \ structures and	3%	
	undertaking stakeholder		
	consultation process		
4	Submission of Monetization	en structure) – % of agreement Value 2% 5% 10% 10% ucture) – Start date of	
	Plan Report		
5		10%	
Phase II (Milestone	es in case of PPP based chosen str	ucture) – Start date of	
Phase II to referred		detare) Start date of	
II A	Submission of Transaction	18%	
	Structure, Financial Model		
	cum Appraisal Report		
	reflecting financial and		
	commercial aspects of the		

	II A	Submission of Transaction Structure, Financial Model cum Appraisal Report reflecting financial and	18%			approved PPP structure				
		commercial aspects of the approved PPP structure			II B	Submission of RFP document and draft	10%			
	II B	Submission of RFP	10%			Concession Agreement				
		document and draft Concession Agreement			II C	Release of RFP and draft Concession	15%			
	II C Release of RFP and draft Concession Agreement to bidders by Client		15%			Agreement to bidders by Client				
				II D	Assistance in conducting the bid process upon	10%				
	II D	Assistance in conducting the bid process upon submission of bid and	10%					submission of bid and assist in evaluation of bids		
		assist in evaluation of bids			II E	Assistance in completion of services	15%			
	IIE	Assistance in completion of services upon execution of	15%			upon execution of Agreement with the concessionaire				
		Agreement with the concessionaire				•				