



OFFICE OF THE MANAGING DIRECTOR
ASSAM STATE TRANSPORT CORPORATION, PALTANBAZAR,
PARIBAHAN BHAWAN, GUWAHATI - 781008.

Ref no.: ASTC/HO/DGM/E-CAB/2023-24/458/0180

Date: 04/07/2023

EXPRESSION OF INTEREST (EOI) FOR OPERATION OF E-CAB

Office of the Managing Director, Assam State Transport Corporation (ASTC), Paltan Bazaar, Paribahan Bhawan, Guwahati - 781008 (Phone No:- 0361-2730024, E-Mail:- astc2009@gmail.com) invites Expression of Interest (EOI) from interested Organization/Company/Registered Start-ups/Agency/Partnership Firms etc. having prior experience in operation of electric mobility services, for operation of "ASTC E-Cabs". ASTC intends to develop an efficient and effective electric cab management and administration system in the state and for this purpose intends to introduce electric fleet based taxi services to this effect for transportation in Assam.

Background

ASTC has obtained aggregator license from State Transport Authority vide no. 190510/2023, Dated: 7th June'2022, to operate app based electric cab services in Assam on revenue sharing basis and invites expression of interest (EOI) for development, operations and management of the ASTC E-cab service as per Assam Motor Vehicle Aggregator Rules, 2022 issued by Department of Transport vide notification No. E-144622/74, Dated: 23rd December'2022. App-based bookings will streamline and bridge the demand, enable advance bookings and cashless payments. This will pave way for a convenient commuting experience and thus develop the local transportation infrastructure and economy.

Scope of Work

The successful participant shall be responsible for all the activities related to operation of ASTC E-Cab including but not limited to:

1. Deployment of electric vehicles fleet for ASTC E-Cab services
2. Recruitment, training and management of drivers on the platform
3. Development, Operation and maintenance of software applications
4. Providing uninterrupted safe and convenient customer support for electric taxi services to passengers as per the applicable motor vehicle aggregator rules and regulations

EOI Application:

1. The interested parties shall submit applications along with a brief concept note elaborating their proposed interventions and resource deployment.
2. The participants shall also highlight previous experience (completed and ongoing) of running of electric fleet services within the territory of India in the last 2 years.

3. Participants will be shortlisted on the basis of their supportive documents.
4. In the response to EOI, participants may clearly state their expectations for initiating the services mentioned above including development of infrastructure (if required any).

Eligibility Criteria

Participants in this EOI should meet the following eligibility criteria and shall submit supporting documents.

1. The participants can be an Individual (Proprietorship Firm)/ Registered Company / Registered Startup / Partnership Firm / Trust / Association, or a Society. As evidence, suitable documentary proof like Partnership Deed, Certificate of Incorporation, etc. shall be submitted.
2. The participants must possess an electric vehicle fleet currently operational, providing electric mobility service. Valid document shall be submitted with list of clients to whom electric mobility fleet services have been supplied in last 2 years, with fleet details and copy of agreements with their clients.
3. The participants must have minimum annual turnover of Rs. 10 (Ten) Lakhs in any two of the immediately preceding three financial years in the field of providing electric mobility enabled services as per the audited accounts for the financial years. The turnover in activities other than the above will not be taken for consideration for accounting of this turnover criterion.
4. The participants must submit detailed specifications of an active software application for electric cab service with features of electric vehicle fleet integration developed as per the specifications of Assam Motor Vehicle Aggregator Rules, 2022.
5. The participants must submit detailed technical specifications of the electric vehicles and passenger carrying capacity.
6. Participants should have technically trained manpower and should have resources for management of operations for electric taxi services.

Facilities to be provided from ASTC, Assam

1. ASTC will provide its brand and relevant promotion facilities to raise awareness of the platform
2. ASTC will provide necessary infrastructure like parking space and space for setting up passenger booking kiosks facilities
3. ASTC will provide space for setting up an integrated control room and training center based on availability of the facilities with a minimal charge (as and when required).

Disclaimer:

1. This EOI is not an agreement. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI (the “Application”).
2. The issue of this EOI does not imply that ASTC is bound to select and shortlist prequalified Applications for Bid Stage or to appoint the selected participant for the Project and ASTC reserves the right to accept or reject any application and to annul the selection process at any time, without incurring any liability and without assigning any reason thereof.
3. ASTC reserves the right to modify or amend or add to any or all of the provisions of this EOI document or cancel the present Invitation and call for fresh Invitations.
4. Neither ASTC nor their employees will have any liability in case of non-receipt of any correspondence from them to the participants due to the postal delays.
5. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise whatsoever arising from reliance of any participants upon the statements contained in this EOI.

Submission of EOI: Interested parties may submit their “EOI” (one original and one copy) in writing by 1500 hrs of 18th July 2023 super scribing on the cover with "Expression Of Interest For Operations Of ASTC E-Cab", to :-

Managing Director
Assam State Transport Corporation (ASTC)
Paltanbazar, Guwahati-781008
Phone: 0361-2730024
Email id: astc2009@gmail.com

Interested parties have to apply mandatorily in <https://assamtenders.gov.in/> by 1500 hrs, 18th July 2023.

SD/-

(Rahul Chandra Das, ACS),
Managing Director, ASTC H.O.,
Paltanbazar, Guwahati-8.